

Good afternoon,

This communication is to inform you of rate adjustments to four of WaTech's services. The new rate structure reflects a careful review and evaluation of each of our services with a focus on core services, three of which are currently not cost recoverable.

The table below illustrates these rate changes:

Service Name	Current Rate	Approved Rate Change	Effective date
Centrex Services	Variable	\$45 per line / month	01/01/2018
Wireless Service	\$35.00 Per access point / month	\$50 per access point / month	01/01/2018
Office VPN	Variable	\$285 per tunnel / month + one-time \$500 set up	01/01/2018
Desktop Support Services	\$5,000 per device / year	\$3,500 per device / year	07/01/2017

What can you do to prepare for this rate change?

WaTech understands some of these rate increases will directly affect agencies that consume the services above.

We offer the following to assist in identifying the potential impacts so agencies can make data driven decisions:

- We have [provided an estimated cost impact](#), by agency, detailing your current cost and the estimated costs going forward using the new rates.
- If you need [further detail on technology billing](#), you can use [Apptio](#) to pull your inventory of current services to help you determine ways you can reduce IT usage/spend.
- Agencies can also review your current inventory, work with WaTech service owners to research, and possibly reduce the amount of services consumed to mitigate the financial affect to your agency.

Who can you contact if you have questions?

- If you have questions around the rate increases please contact your assigned [Customer Account Manager](#) or our [WaTech Support Center](#)
- If you have questions around technology billing or reporting tools, please contact [WaTech's Technology Billing Team](#).